

Southwind

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Electrical Apparatus Service Association

An Association of Electric Motor Repair Shops for Co-operative Self-Improvement

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Are You Ready for the 2016 Fall Conference?

Plans are now being finalized for the 77th Annual Fall Conference of the Southeastern Chapter. It will be held September 14-17, 2016 at the Embassy Suites by Hilton, Charleston Airport Hotel & Convention Center in North Charleston, South Carolina. The conference will be heavy on technical training, with hands-on classes on PDM, balancing troubleshooting drives and soft-starts and other technical subjects. Also included will be “managerial” subjects such as selling drives and soft-starts. Our technical classes will be held at the physical plant of one of our chapter members, Excel Apparatus Service in North Charleston. Excel has an amazing facility, and everyone will enjoy a tour of this site. Of course, the Fall Conference will also include a special one-night Exhibit Hall, the Annual Meeting of the Chapter, golf and other extracurricular activities for our members.

We have negotiated a rate of \$139.00 per night (double or single, plus tax, etc.) which includes breakfast and in-room Internet access. The hotel has established a [special portal](#) for making room reservations online, and the URL is found below. As always, our room block is limited, and the cutoff date for reservations at our low, negotiated rate is August 15. This is a **firm** cutoff, and after this date, rooms may not be available here at the discounted rate or any other price. There are other hotels close by (not *nearly* as nice as ours!) but I am told that this is a busy time in the Charleston area, and you may have difficulty finding rooms anywhere, so *please* get your reservations early.

Details are being worked out now, and you should see registration materials in your email inbox and from the USPS very soon, but please set these dates aside and begin making your plans now to attend the 2016 Southeastern Chapter Fall Conference!

http://embassysuites.hilton.com/en/es/groups/personalized/C/CHSEMES-EAS-20160914/index.jhtml?WT.mc_id=POG.



The Embassy Suites by Hilton in North Charleston, SC



Hosting member for the 2016 Fall Conference, Excel Apparatus Services

Meet the Board

*Introduction to the members of the
Southeastern Chapter
Board of Directors*

**Affiliate Representative
Jimmy Walker**



Jimmy Walker is thirty-one years old and is married to Alesha Walker. Jimmy and his wife actually met at EASA in Toronto in 1999 and were married in 2008. They have one child Danika Jo Walker and live in Atlanta, Georgia.

Jimmy has been in the electric motor industry for approximately sixteen years. His father Joe Walker serviced the motor repair industry for thirty-five years. During Jimmy's childhood he traveled with his father calling on motor repair shops during his school summers.

In May of 2002, Jimmy went to work for High Country Electric Motors in Wilkesboro, NC where he worked through various positions throughout the shop which included disassembly, clean up, re-assembly and winding. In February of 2005 Jimmy went to work for Leeson Electric Rep Landgraf-McAbee Inc. in Fort Mill, SC, where he served as a customer service and product line specialist.

In August of 2007, Jimmy accepted the opportunity to work for EIS Inc. in Norcross, GA where he began in Customer Service and was later promoted to Product Line Specialist for New Motors. Most recently, Jimmy was promoted to Marketing Specialist for the motor repair segment. He has been very involved in the EASA repair shops and has spent most of his life learning and promoting these shops. He looks forward to working more closely with the Southeastern Chapter and is eager to help.

Southeastern Chapter Affiliate Member J. R. Lane Associates Joins WorldWide Electric Sales Team



Long-time Affiliate Member J. R. Lane Associates in Raleigh, North Carolina is pleased to announce that they have joined the WorldWide Electric family and sales team effective April 1, representing WorldWide's lines of electric motors, VFDs, soft starters and gear reducers in Virginia, North Carolina and South Carolina. Headquartered in Rochester, NY, WorldWide is the largest independent manufacturer/ importer of electric motors in the United States, and is also the exclusive master distributor and representative for Hyundai Heavy Industries' electric motors for North America.

J. R. Lane Associates was founded in 1967, incorporated as "Power Systems, Inc." by Joe Lane Sr. After graduate school, Joey Lane joined the company in 1990 as Vice President of Sales & Marketing, and his wife, Colleen, joined him in 2002 after their three sons entered grade school. Joey has not missed a Southeastern Chapter conference in twenty years, and he has been a consistent supporter of the chapter's technical education program, including hosting the North Carolina Technical Seminar at the company headquarters in Raleigh in April of 2011.

Congratulations, Joey and Colleen, and thank you for your many years of support!



Joey Lane (left) is recognized for hosting the 2011 NC Technical Seminar by then-Chapter President Chris Raines.



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