

Southwind

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4th QUARTER 1998



Association of
Electric Motor Repair Shops
for Co-operative
Self-Improvement

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From the desk of
Brenda Cole

I'm baaack! For those of you who missed the great time at the 1998 Fall Conference in beautiful Roanoke, you also missed the announcement that your Board of Directors voted to hire a **Meeting Planner**. I am delighted to accept this position, having felt like a "fish out of water" at all of the meetings since my tenure as Executive Secretary.

My first duty as your new Meeting Planner is to assist co-chairmen Shawn Venable and Charles Wilson with the 1999 Technical Forum to be held at the Greenville Marriott in Greenville, South Carolina. Having already worked a meeting at this property; I feel right at home. Shawn, Charles and their very competent committee have quite a program lined up for us. I was very excited to learn this committee has scheduled an impressive tour package for Friday to not only the **BMW Plant** (you know, where they make that Savannah Blue Z3) but also the **GE Plant** and **National Carbon**. They are very short bus rides and will definitely be worth the trip. Thanks to all three plants for having us.

For you golfers, quite a treat has been planned for you! The committee pulled some strings and got tee times for "The Cliffs" of Glassy. From what I hear, that course is **incredible**.

In continuing with our mission to educate our members, Shawn and Charles have scheduled a Servo repair training session to run all day Thursday before our Tech Forum. Because this will actually be a "hands-on" training session, space may be limited so sign up early! We should see lots of Servo motors in operation when we tour BMW.

As always, we look forward to seeing all the products our Affiliate members display. We have said it many times – **WE COULD NOT DO THIS WITHOUT THEM!** And according to the "grapevine" something **REALLY BIG** is going to be given away in the hospitality suite ... but you didn't hear that from me.

Finally, thank you all for allowing me to once again be a piece of the machinery that makes this organization run so smoothly. I look forward to hearing from any of you who have suggestions, ideas, or just comments. And please, don't miss the upcoming Technical Forum April 22-24. I think it will be one of the best yet. See you there!

Let's Share ... Chiefs Style

One of the greatest programs offered by EASA is the "Roving Chief Executives." There is a wealth of knowledge available when you and your Roving Chiefs are together, and it is worth many points to the bottom line. With this concept in mind, we are beginning a program in the *Southwind* that will provide the same beneficial sharing of knowledge as the Roving Chiefs Executives. Using these questionnaires, we will try to discover things about our industry that may help you make better decisions, earn more money, or simply answer a question you have wanted to ask.

No one except myself will know who answers these questionnaires, and I will not be looking for company names or individuals ... only results. I will compile all the answers and print them in the next *Southwind*.

To provide the best data, everyone should participate. Please answer these questions and fax them to me at (352) 732-9894, or mail them to:

Pat Needham
Marion Electric Motors and Drives
1001 North Magnolia Avenue
Ocala, FL 34475

Knowledge Base Survey 4th Quarter 1998

How do you charge wire and insulation to a rewind job?

- Calculate a fixed quantity of wire and insulation for each horsepower rating.
- Weigh each coil and add insulation
- Weigh stator before and after installing wire
- None of the above. *How do you charge copper wire to jobs to capture size, weight, and cost?*

Comments _____

Results will be published in the next *Southwind*. If you have any additional comments, or if you have a question you would like to see in the Knowledge Base Survey, please send them to me. Thanks for your participation

Pat Needham

Space for Rent

The *Southwind* newsletter reaches over 500 industry professionals throughout North America and around the world.

Space for your ad is now available at the following rates:

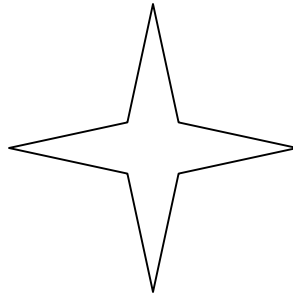
¼ Page AD (this size)	\$40
½ Page AD	\$70
Full Page Ad	\$100

Please contact the Chapter Office for more information.

Montague "Mel" Brown

The Southeastern Chapter mourns the passing of Mel Brown, co-owner and operator of Southeastern Chapter member Industrial Electric Rewinding Company, Inc., in Sumter, South Carolina. Mr. Brown was a former South Carolina State Director and very active in our Chapter.

Mr. Brown passed away on Friday, November 20 at the age of 74. His wife Janis Moore Brown, son Laurie Coke Brown, daughter Beth Cuttino, and three grandchildren survive him.



Seasons Greetings

From the Officers, Directors, and Staff
of the

Southeastern Chapter Electrical Apparatus Service Association

Please clip and save

Electrical Apparatus Service Association
Southeastern Chapter



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“Position and Drive your company in the 21st Century”

Start planning now to attend

1999 Spring Technical Forum

April 22-24

Greenville-Spartanburg Marriott

Greenville, South Carolina

Welcome New Members

Blue Ridge Electric Service
Winchester, Virginia

Motor Service Technology
Douglasville, Georgia

Cole Electric of Virginia
Red Ash, Virginia

Southern Air Electric Motors
Lynchburg, Virginia

Dee's Electric Company
Bainbridge, Georgia



Southeastern Chapter

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